

Three overlapping wireframe globes are positioned on the left side of the slide, showing different views of the world's continents and oceans.

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**The freight forwarder is an expert in international transportation.
The freight forwarder provides services related to documents,
bookings, trucking, routing, tracking, and rates.**

Freight Forwarders are not created equally!



+ Global Network

+ Years in business

+ Management Structure

+ Specialist, Experience

+ Financial

+ Future business plans

+ Service Costs

+ Carrier Partnerships









International Commercial Terms Incoterms

International Chamber of Commerce (ICC)

Terms should be stated on commercial documents



Incoterms 2010- There are eleven terms

Two Groups: All eleven can be applied to ocean

Most common: EXW (named place), FOB (named port of shipment)

CIF (Cost, Insurance, Freight named port of destination),

CFR (named port of destination)

The Incoterms are acknowledged in courts worldwide

Thank you!



Customer



People



Technology